

## Family Dollar Project Specifications and Contact Information

### Company Overview:

Family Dollar operates a chain of more than 7,100 general merchandise retail discount stores in 45 states, providing primarily low- and middle-income consumers with a selection of competitively priced merchandise in convenient neighborhood stores. The Company's merchandise assortment includes consumables, home products, apparel and accessories, and seasonal and electronics. Family Dollar sells merchandise at prices that generally range from less than \$1 to \$10. Sales for the Company's most recent fiscal year were in excess of \$8.5 billion and the Company continues to grow at a rapid pace. Family Dollar is traded as "FDO" on the NYSE with additional information on the SEC and the company website.

[www.familydollar.com](http://www.familydollar.com).

### Timeline:

Begin Construction Summer 2012  
Hiring to begin Spring 2013  
Operations to begin Summer 2013

### Capital Investment:

Land, Buildings and Equipment = \$85,000,000-\$90,000,000

### Jobs:

350 full-time jobs created over first two years  
450 full-time jobs created over the life of the project  
Pay at 105 to 125 percentage of average county wages  
Comprehensive health and retirement benefits

### Project Contact Information:

Updated April 23, 2012:

Family Dollar has selected the Conlan Company as the general contractor for the St. George Distribution Center. Those wishing to contact Conlan Company can email Scott Austin at [saustin@conlancompany.com](mailto:saustin@conlancompany.com). There is additional information available at the company's website [www.conlancompany.com](http://www.conlancompany.com). Please note that there is a "Subcontractor Qualification Form" available at the company website.

The Family Dollar operations team will be formed in approximately six months. If you have products or services you would like to propose for the operational side to the Family Dollar distribution center you are encouraged to stay in touch with the Economic Development Council. As new information becomes available, it will be posted here.

For any other inquires email Larry Bandstra at Family Dollar - [lbandstra@familydollar.com](mailto:lbandstra@familydollar.com)

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As of July 5, Family Dollar has:

- Signed a Master Agreement with the city.
- Closed on the land.
- Been awarded a site permit.
- Submitted all of the drawings for the building permit. We anticipate responses from the city by July 13 and a building permit by the end of July.
- Awarded the contract for the site/building development. We anticipate mobilization and site work to begin the week of July 9.
- Almost finalized negotiations for the conveyor systems and rack and anticipate releasing these contracts within the next two weeks.

While we have not yet awarded sub-contracts for the building, we anticipate that approximately half of the dollars we spend on the building will be awarded to contractors in the St George area. And additional dollars will be awarded to Utah contractors that are outside the immediate area (eg Salt Lake). Providing opportunities to local workers is an important aspect in our commitment to the community.

We look forward to breaking ground on this important project, and are excited to become more integrated into the St. George and general Utah community.